Internship Report on

Inflation Effect on Commercial Banks' Lending Rate in Bangladesh

Submitted To:

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Submitted for the partial fulfillment of the degree of Bachelor of Business Administration

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on
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Letter of Transmittal

September 28, 2021
Md. Shahbub Alam
Lecturer
Department of Business Administration
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Subject: Submission of Internship report.

Dear Sir,

With humble honor and respect, I am submitting my internship report on "**Inflation Effect on Commercial Banks Lending Rate in Bangladesh**". As per partial accomplishment of the requirements for the BBA degree, this internship has been carried out under the supervision of you.

This report is an integral part of our academic courses in completion of the BBA program which has given me the opportunity to have an insight into the core part of topic. I hope this report reflects on the contemporary issues on the finance area that are being practiced by organizations in our country.

In completing the report, I tried my best to blend all my knowledge and imparted every available detail and also attempted to avoid unnecessary amplification of the report.

I humbly request you to accept this report for your kind evaluation.

Sincerely,

_____

Raju Lenard Gomes
ID: BBA1802014015
Department of Business Administration
Sonargaon University (SU)

Student's Declaration

I, the undersigned, a student of Business Administration, Department of BBA program, Major in Finance of Sonargaon University (SU) do hereby declare that the internship report on "Inflation Effect on Commercial Banks Lending Rate in Bangladesh" is the original one and has been prepared by myself and has not been submitted anywhere for any degree, diploma, title or recognition.

The report was prepared under the supervision of Md. Shahbub Alam, Lecturer, Department of Business Administration of Sonargaon University (SU).

Sincerely,

_____

Raju Lenard Gomes
ID: BBA1802014015
Department of Business Administration
Sonargaon University (SU)

Letter of Authorization

Certified that this project report titled "Inflation Effect on Commercial Banks Lending Rate in Bangladesh" is the bona fide work of **Raju Lenard Gomes**, who carried out the study under my supervision. Certified further that to the best of my knowledge the work reported herein does not form part of any other project report or dissertation on the basis of which degree or award was conferred on an earlier occasion on this or any other candidate.

_____
Md. Shahbub Alam
Lecturer
Department of Business Administration
Sonargaon University (SU)

Acknowledgement

At first, I want to express my deepest gratitude to the Almighty, the most merciful for His kindness to give me the ability to complete this report successfully. I extend my deep gratitude to my supervisor Md. Shahbub Alam, Lecturer, Department of Business Administration of Sonargaon University (SU) for his guidance, suggestions, and encouragement for the preparation of this report. Without his guidance I could not have finished this work on time. He provided me full support and ideas necessary in analyzing the industry and thus to accomplish my goal. To conclude, I am also grateful to all of the respected teachers of the Bachelor of Business Administration for their continuous inspiration, assistance throughout these years.

ABSTRACT

The purpose of this study was to determine the relationship between annual inflation rate and Bangladesh Commercial Bank base lending rate, new lending volumes and loans defaulting. This study was guided by the following three research questions:

(i)   What is the relationship between annual rates of inflation rate and base lending interest rate in Bangladesh from the year 2011 to 2020?

(ii)   What is the relationship between both inflation rate and base lending rate and Bangladesh Commercial Bank new annual lending volumes from the year 2011 to 2020?

(iii)   What is the relationship between inflation rate and Bangladesh Commercial Bank annual loan default rate?

The first major findings were the positive relationship between inflation rate and the base lending rate charged by the bank, as inflation levels rises, so did the bank's base lending rate both from the key informant figures and the regression analysis of the secondary data, showing that inflation has a significant effect on Bangladesh Commercial Bank base lending rate. The second major finding was that inflation has moderate effect on Bangladesh Commercial Bank new lending volumes; however, an increase in base lending rate contributed most towards the reduction in the lending volumes. The third finding revealed that a rise in inflation led to high rate of loan defaulting activities in the bank.

Based on the findings various recommendations were made. First the banks should have policy on minimum base lending rate to be charged on loans and in order to maintain this, the bank would need to diversify to other sources of incomes streams such as aggressively undertaking non interest related activities e.g., collection of commission and fees, to cushion it during high inflation period when the uptake of loans dwindle since the organization has no control of macroeconomic factors affecting the inflation of the country. Secondly the bank can encourage borrowers to take fixed interest loan repayment offers, rather than the flexible repayment models to reduce the rate at which loans are defaulted as a result of fluctuation of the repayments amounts.

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INTRODUCTION

Chapter 1

INTRODUCTION

1.1 Background of the Study

Inflation is generally the persistent increase of price level of goods and services in an economy over a period of time. When price level rises, each unit of currency buys fewer goods and services. Consequently, inflation results into a reduction in the purchasing power per unit of money, a loss of real value in the medium of exchange and unit of account within the economy. They further observe that high inflation rates are caused by excessive growth of money supply in the economy compared to the rate of economic growth, a lower rate of inflation is thus favored since it reduces severity of economic recessions by enabling the labor market to adjust more quickly in a down turn. The chief measure of price inflation is the inflation rate, the annualized percentage change in a general price index (normally the consumer price index) over time, The consumer price index measures movements in prices of a fixed basket of goods and services purchased by a typical consumer, The inflation rate is the percentage rate of change of a price index over time.

Lending is the most important services that commercial banks do render their customers, in other word banks grant advances and loan to individuals, government and business organization. Commercial banks are the most important savings, mobilization and financial resource allocations institutions, consequently these roles make them an important phenomenon in economic growth and development. In performing this role, it must be realized that banks have the potential, scope and prospects for mobilizing financial resources and allocating them to productive investments. Therefore, no matter the sources of the generation of income or the economic policies of the country, commercial banks would be interested in giving out loans and advances to their numerous customers bearing in mind, the three principles guiding their operations which are, profitability, liquidity and solvency.

While investigating factors that affect interest rates, degree of lending volume and collateral setting in the loan decision of banks, under notes that Banks have to be careful with their pricing decisions as regards to lending as banks cannot charge loan rates that are too low because the revenue from the interest income will not be enough to cover the cost of deposits, general expenses and the loss of revenue from some borrowers that do not pay. Moreover, charging too high loan rates may also create an adverse selection situation and moral hazard problems for the borrowers. However, commercial banks decisions to lend out loans are influenced by a lot of factors such as the prevailing interest rate, the volume of deposits, the level of their domestic and foreign investment, banks liquidity ratio, prestige and public recognition to mention a few. Interest rate is the amount charged as percentage of principal by a lender to a borrower for the use of assets based on the risk level that is the compensation for the loss of asset's use by the lender.

Inflation is a key determinant of commercial banks" lending rates globally. Inflation depreciates the value of money such that a percentage increase in inflation results into a similar percentage fall in value of the country's currency. Broadly, inflation theorists attribute inflation to monetary

causes and mal adjustments in economic system. The performance of commercial banks has been a considered issue in the developing countries. This phenomenon is attributed to the crucial role of the commercial banks in the economy. Further, the performance of banking is important to depositors, owners, potential investors and policy makers as banks are the effective executors of monetary policy of the government. This suggests that the volumes of bank lending may partly depend on the performance of commercial banks.

The Central Bank of Bangladesh has played an important role in formulating and implementing monetary policy directed at achieving and maintaining low inflation as one of its key principals. Since its establishment in 1971, the Central Bank of Bangladesh has used monetary targeting framework to pursue the inflation objective. The monetary policy strategy has been and continues to be based on the presumption that money matters, that the behavior of monetary aggregates has major bearing on the performance of the economy particularly inflation. Although commercial banks' lending rates are determined by numerous factors outside the Central Bank of Bangladesh control, the Monetary policy committee which is the key policy organ of the central bank notes that structural changes in the deposit and credits markets, including introduction of development banking products, can play a significant role in influencing a downward trend in the commercial bank lending rates.

Commercial banks in Bangladesh have been struggling with fluctuating borrowing by both retail and corporate customers so Bank is not exceptional to this phenomenon yet there is no known empirical study to show whether the fluctuations may be due to high lending rates, or are occasioned by inflationary forces. Economic Watch states that in most developed economies such as the United States of America, commercial banks" keep the interest rates on lending equal to the inflation rate. However, when the inflation rate rises, the financial institutions issuing debt instruments would need to lure investors with a higher interest rate. The study did not find out what would happen to the new lending volumes when inflation increases. In Germany, lending rate is a key factor in the commercial bank lending policy such that when commercial bank lending volume decreases shows some correlation between bank loans and interest rates, the commercial banks" profitability on lending is depressed. This suggests that the number of new loan applicants is also suppressed. Study on the determinants of interest 6 rates identified the interest rates as a factor that determines loan volumes in Colombia while Zaremba (2008) study on "Bank lending, expenditure components and inflation in South Africa" confirms this assertion and states that there exists correlation between bank loans and lending rates.

1.2 General Objective

- The general objectives of this study were to determine the effects of inflation on commercial bank lending.
- Determine the relationship between annual inflation rate and Bangladesh Commercial Bank base lending rate from the year 2011 to 2020
- Establish the relationship between annual Bangladesh Commercial Bank new lending volumes and both inflation rate and base lending rate from 2011 to 2020
- Establish the relationship between Bangladesh Commercial Bank annual loan default volumes and inflation rate from 2011 to 2020

1.3 Definition of Terms

1.3.1 Inflation

Inflation is the persistent increase in a nation's general prices levels (Caprio & Summer, 2003) 8

1.3.2 Interest rate/Lending rate

Interest rate is the rate at which interest is paid by the borrower for the use of money that they borrow from the lender. Interest rates are normally expressed as a percentage rate over the period of one year.

1.3.3 Lending volumes

Lending volumes refers to number of financial resources that the borrower is able to obtain from the lender.

1.3.4 Investment

Something that an individual or institution is willing to spend their financial resources on now because it will give them benefits in the future.

1.3.5 Bank

A company which carries on or proposes to carry on banking business in Bangladesh.

Chapter 2

LITERATURE REVIEW

Chapter 2

LITERATURE REVIEW

2.1 Introduction

This chapter presents a review of literature on the topic of effects of inflation on commercial banks' lending behavior. Since there are many studies in respect of commercial banks' lending behavior, it is imperative to highlight and consider some factors that have been proposed as virtually significant in explaining the effects of inflation on commercial banks' lending behavior. The chapter is structured on the basis of the following specific objectives: Impact of inflation on banks' lending rate, impact of inflation on bank's lending volume and relationship between inflation rate and loan default rate.

2.2 Impact of Inflation on Bank Lending Rates

Evidence from the postwar period, from the United States and elsewhere, shows that the quantity theory on money continues to provide a reasonable description of the long run average relationships among interest rates, inflation rates, and money growth rates. In particular, the U.S.A inflation of the 1970s and 80s can be fully accounted for by money rates and the return to relatively low inflation rates in the 1990s can be explained by the correspondingly low average rate of money supply growth in that decade. The long run behavior of banks interest rates, in the U.S.A and elsewhere, can be understood in a similar way as the inflation rates. Summers (2003), indicates that interest rate rises as inflation increases. Further, the states that with an increase in the interest rate equal to the increase in inflation, the real net interest cost to the firm falls substantially. This suggests that inflation may have an impact on the interest rates. Using CPI data from USA on a study entitled the relation between interest rates and inflation, inflation rises or falls occur slightly in advance compared to the interest rates rise or fall implying that interest rate can be partially predicted by inflation.

2.3 Inflation

Money supply is arguably one of the most direct determinants of inflation. As more money circulates in the economy, more goods can be purchased and aggregate demand increases which pushes prices upward. In the study of 10 external and internal determinants of inflation of Saudi Arabia found that in order to counter the rising inflationary effect of increased money supply, the Saudi Arabian Monetary Agency (SAMA) started to use changes in bank reserve requirements for the first time since 1982. The reserve requirements for commercial banks were raised four times during 2007 and 2008 that can be seen as an attempt by the SAMA to absorb the liquidity generated by lower interest rates. Increasing the reserve requirement raises the amount of money banks have to keep as statutory deposits at the central bank, which reduces the total amount available for lending and thereby forcing the banks to increase the base lending rate, as result of the expensive nature of obtaining money thus slowing down credit growth and ultimately inflation. According to the Central Bank of Bangladesh has over the years used monetary policy to stabilize both

inflation and output using two instruments namely; interest rates and reserve money simultaneously. This suggests that interest rates and inflation are correlated and therefore is close association between the two. Examined the effects of alternative monetary policy rules on inflation persistence, the information content of monetary data, and real variables. The study revealed that inflation persistence and the variability of inflation depended on money supply rule by the Central Bank. The study on "the choice of optimal monetary policy instrument for Bangladesh" found that, interest rates increased when the inflation rate was high, and reduced when inflation was low. In this case, inflation stabilization can be implemented through adjustment of interest rates in response to output and inflation. Rise in production cost is one of the consequences of inflation, as firms" increase the prices or their final products. This happens when there is an increase in prices of the raw materials, and firms are forced to increase prices in order to meet or maintain their profit margins or in the event a rising labor cost. Inflation can also result from international lending and national debts, in this case countries that have borrowed money have to their interest rates in order to keep the debt obligation. Kamisky and Reinhart (2006), notes that there exists a positive relation between inflation and interest rate, an increase in inflation results into a consequent increase interest rate charged, which is explained by the fact that commercial banks want to have a beneficial return on the amount money they lend and if there is inflation this means that real value of the investor's money is being reduced at the annual inflation rate.

2.4 Commercial Banks' Base Lending Rate

Gupta, (2010) who carried out a study on the impact of inflation on homes loans, notes that inflation is a major causes of fluctuating interest rates and increase in homes loans interest rates. This means that a rising inflation rate tends to increase the rates on loans and therefore the cost to the bank goes up which eventually results to an increase in home loan interest rates, among other loans rates.

According to the Head of Eco bank Stockbrokers Limited, Mr. Iddrisu Mahama, in a study by Cobbinah Nicholas (2018) looking at the Impact of the Bank of Ghana policy rate on commercial bank lending rate notes that there was expectation of a two hundred basis point reduction in the policy rate from 15 to 13%. He was of the view that economic fundamentals such as inflation and Government dated securities were all going down. That, these should signal policy direction to further reduce the policy rate, which is the rate at which the central bank lends to commercial banks.

Additionally, Nicholas (2015) noted that with the expected increase in utility prices as a result of the hikes in tariffs, it would be prudent for the Central Bank to further reduce its policy rate to make cost of funds easier for businesses. On the basis of the discussion and the prospects for the continuation of the disinflation process and improvements in economic activity and output growth, the Monetary Policy Committee reduced its policy rate by 350 basis points from 18% to 15%, commercial banks followed suit with the reduction in their respective base lending rates.

Nicholas (2015) further notes that inflation reduces the purchasing power of money, inflation and the expectation that it will continue causes lenders to demand higher interest rates on loans. This is because lenders want to be compensated, not only for sacrificing the use of their money and

assuming a risk in lending, but also for the expected decline in the purchasing power of their money during the life of the loan. In addition, there is a tendency for borrowers, also expecting the value of the money to decline before they repay the loan, to be willing to pay higher rates to borrow money. The willingness to pay higher rates to borrow is reinforced if the borrower uses the money to buy something that 12 is apt to increase in value with the inflation (such as a house). Therefore, inflation and inflationary expectations can press base rates upward.

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The quantity theory of money suggests that as governments increase their spending, there is increase in the stock of money, hence inflation rate would rise, in order to counteract this movement, the monetary policy would begin to respond to the inflationary trends. An attempt to reduce spending and decrease the money supply will be made by raising the nominal interest rate, this fiscal decisions and subsequent monetary response causes interest rate and inflation to fluctuate and rise dramatically.

According to Boyd and Champ (2014), undertaking study on how inflation, affects banking and economic growth notes that one way inflation may affect the banking sector is by reducing the amount of credit that is available to business, inflation reduces the real rate of return on assets .Lower rates of return discourage savings but tend to encourage borrowings .the new borrowers entering the market are likely to be of lesser quality and more likely to default on their loans .Banks are then forced to react to these effects of lower real returns on their loans and an influx of less credit worthy borrowers by rationing credit that is restrict the quantity of loans made, simply by setting a higher lending rate .They further notes that inflation only affects rationing when it rises above some critical level.

Beck (2015) carried a study on bank lending in an economy in relation to inflationary changes within an economy, noted that inflation affects banking lending rates even at low relatively low inflation rates. They further noted that even after controlling other variables constant in a multivariate statistical analysis, we still found significant negative relationship between inflation and banking lending size.

Alam (2008), suggests that there doesn't exist any correlation between the inflation and lending rates in Bangladesh and the relationship between the variables is also insignificant. William (2007) recognizes that the persistence in lending rates and inflation can be modeled under the unit root hypothesis. The study reveals a long run relationship between lending rates and inflation. However, it also finds that the short-term lending rates may not be good predictors of future

inflation. Chowdhury (2012) support this fact by providing that there is relationship between current rates of lending and past rates of inflation. If commercial lending rates are not adjusted for changes in inflation, then the real rate of return decreases. Evans et al, (1995) observes correlation between lending rates and inflation in a sample of post war data and analyzed the long run response of commercial bank lending rates with respect to inflation. The study concludes that there is a strong correlation between the two macroeconomic variables. Liu and Adedeji (2000), Ubide (1997), Leheyda (2005), and Khan and Schimmelpfennig (2006) have recorded clear ideas about the determinants of inflation in developing countries. Martin (1998) characterizes the shift in inflation by a Markov switching model. The study examines the relationship between commercial bank lending rate and inflation and found that commercial lending rates reflect expected inflation one-on-one.

Kamisky and Reinhart (2016), notes that there is a positive relationship between interest rates and inflation, And this assertion is explained by the fact that that investors want to have a beneficial return on the amount of money they lend and if there is inflation this means that real value of the investor's money is being reduced at the annual rate of inflation, this means that failure by the borrower to exclude inflation as he sets the expected return from the investments he will lose his money because the value of his money will have decreased in value with time. In this case the lender will require the borrower to cover for inflation loss and further require a profit for the risk of lending out the money. Noting that if these lending institutions were to invest their money on other projects would have profited him or her. This means that financial institutions that lends money during inflation must consider it and this leads to an increase in interest rate charged.

According to Makin (2012), inflation creates several channels of tax neutralities which affect the response of nominal interest rates to inflation expectations, and distort decisions regarding both savings and investment; he further notes that during inflation, disinflation 14 or deflation cause arbitrary income transfers between an economy's borrowers and lenders. This redistribution results from distorted real interest rates that are too high when price level changes, or over-predicted. He further notes that a positive correlation between interest rates and inflation does not necessarily means a rise in the interest rates or a high interest rate cause's greater inflation. On the contrary, such a correlation would indicate that Central bank is responding to greater inflation by raising interest rate. when inflation starts to increase the cost of goods and services sky rockets, the central bank takes action to increase interest rate in order to reduced demand, consequently commercial bank also increase their lending rates intendment with central banks rates. By increasing or reducing interest rates, the central bank is able to increase or decrease the supply of money and thereby control inflation.

2.5 Relationship between inflation, Base Lending Rate and Commercial Bank Lending Volumes

2.5.1 Commercial Bank Lending Volumes versus Inflation

Inflation is a key determinant in the commercial bank lending volumes. It may affect the trends in lending volumes positively or negatively. Boyd (2000) asserts that inflation has adverse impact on long term lending and the movements in open market interest rates are fully and quickly

transmitted to commercial loan to customers. He further suggests that the amount of bank lending declines with inflation. Huybens (1998, 1999) confirms the assertion and states that inflation adversely affects credit market activities with negative repercussions on the commercial bank's performance. He further states that increases in inflation drives down the return on the commercial bank lending volumes as a result of high lending rates.

Bruce (2010) in the study on "the Impact of Inflation on Financial Sector Performance" asserts that at low-to-moderate rates of inflation, there is a strong negative association between inflation and lending by the financial sector to the private sector.

Boyd, J (2014) who carried out a study on The Impact of Inflation on Financial Market Performance, notes that even predictable increases in the rate of inflation interfere with the ability of the financial sector to allocate resources effectively. The evidence indicates that there is a significant, and economically important, negative relationship between inflation and both banking sector development and equity market activity.

Further, the relationship is nonlinear. As inflation rises, the marginal impact of inflation on banking lending activity and stock market development diminishes rapidly. For economies with inflation rates exceeding 15 percent, there is a discrete drop in financial sector performance. The results show that while the data indicate that more inflation is not matched by greater nominal equity returns in low-inflation countries, nominal stock returns move essentially one for-one with marginal increases in inflation in high-inflation economies Boyd (2014) also explains the determinants of the share of „The Effects of Adjustable-Rate Mortgages on House Price Inflation" in the primary mortgage market. Results of the study shows that lag of house price appreciation, which was interpreted to represent expected house price appreciation stimulates lending by raising the percentage of loans offered to borrowers seeking adjustable-rate mortgages. The results support the findings of earlier similar studies and a suggestion that anticipated higher future prices stimulates lending activity.

Bank lending in the Euro Area contracted sharply following the Lehman shock and during the Euro debt crisis. Sluggish loan origination was both a symptom and catalyst for economic weakness. Typically, a loan squeeze is a consequence, not cause, of a downturn. During the Euro Debt crisis, however, banks' balance sheet constraints and rising funding costs featured more prominently. Boom in corporate bond issuance was driven by substitution and favorable market conditions. The paper investigated the substitution between weak lending and lush bond markets. An empirical analysis of 66,000 individual deals shows that rising bank Credit Default Swap (CDS) spreads are consistently associated with positive growth in securities underwriting and negative growth in loan syndication. This suggests that banks and clients switch funding instruments in times of financial stress (Global financial markets, 2014). The contraction in bank lending may have been occasioned by the inflationary forces which in turn raised the lending rates.

2.5.2 Commercial Bank Lending Volumes versus Base Lending Rates

Melnik (1986) stresses that loan volume is positively correlated with commercial bank lending rate whereas decline in deposit supply reduce loan supply. According to Economic Watch (2018), in most developed economies for instance the United States of America; banks try to keep the

interest rates on commercial banks' lending equal to the inflation rate. However, when the inflation rate rises, the financial institutions issuing 16 debt instruments would need to lure investors with a higher interest rate. This thus predicts the relationship between inflation and interest rate.

Frederick (2018) in the study on "Central Banking after the crisis in Chile" observes that low interest rates increase net interest margins which lead to increases the value of financial firms. Further quoting from (Bernanke 1999) showed that low interest rates can boost collateral values, again enabling increased lending volumes. In the same view, Barajas (1999) study on the determinants of interest rates identified the interest rates as a factor that determines loan volumes in Colombia. This is mainly attributed to the fact that the banking structure is primarily composed of foreign banks or foreign shareholding.

Ziramba (2008) in the study on "Bank lending, expenditure components and inflation in South Africa" argues that according to the lending view banks play two roles: they create money and make loans. In this way, using interest rate as a monetary policy increases or decreases the supply of bank loans. This increase or decrease in loans will cause investment and consumer spending to either rise or fall. The study thus shows some correlation between bank loans and interest rates.

2.5.3 Commercial Bank Lending Volumes versus both Inflation and Lending Rate

Bank lending is considered to be the main function of every bank which is dependent upon the rate of return it charges to borrowers. Commercial banking system, also known as conventional banking system, merely depends upon the interest rate and inflation. Asari (2011) furthers this opinion on a study of commercial banks in Malaysia during 2006 till 2011 with the help of the vector error correlation model to unearth the relationship of inflation and lending rate with commercial bank lending volumes. They found a strong long run relationship between lending rate and commercial bank lending volume while inflation and lending rate have significant relationship in the long run. Whereas in the short run both inflation and lending rate couldn't influence commercial bank lending volumes. Salas (2002) analyze the relationship between problematic loans and economic cycles in Spain over 1985-1997. The study reveals that during economic booms, when both inflation and commercial bank lending rate was low, commercial banks tended to expand lending activities to increase their market share resulting into high lending volume. 17 According to Latif (2009), study on the determinants of investment in Senegal suggests that high commercial bank lending rates increase the cost of capital which reduces the investments rate. Further studies by Green (1991), Solimon (1992) and Lintner (1967) confirms this assertion that high commercial bank lending rates had a negative impact on the growth of investment.

The unchecked inflation affects the savings of people adversely; resulting in fluctuating lending rates and lower deposits in commercial banks. On the other hand, commercial banks use the tool of lending rate as a tool control the inflation, thus lending rate also affected the deposits in banks. So, all these variables are interrelated and this study incorporates the effect of these variables in order to find out their impact on the level of loan/advances in commercial banks. In the Bangladesh Commercial Banks case, little study has been done in this regard as lending was liberalized in the of recent past. While investigating factors that affect interest rates, degree of lending volume and

collateral setting in the loan decision of banks, realized that banks have to be careful with their lending decision as banks cannot charge loan rates that are too low because the revenue from the interest income will not be enough to cover the cost of deposits. Moreover, charging very high loan rates may also create an adverse selection situation and moral hazard problem which discourage borrowers.

In the Euro zone, the European Central Bank, in its meeting of December 6, 2017 decided to maintain its main reference interest rate at 4% to stave off inflation pressures from strong growth in currency and credit. It further states that the Japanese Central Bank kept an accommodating monetary policy by maintaining its reference rate at 0.5% because of its fragile growth, strong sensitivity to financial crisis and lack of inflationary pressures. The changes in the interest rates may therefore have adverse effects on the lending volumes.

A reduction in the official interest rate encourages the commercial banks to borrow money from the Central banks, thereby increasing the money supply in the economy. Njagi (2012) presenting on the relationship between interest rates and money supply confirms that increase in interest rates is used by Bangladesh Central Bank to limit lending and money supply hence curbs inflation. This suggests that lending volumes depends on both inflation and interest rates. This study will therefore determine the effects of inflation on the Bangladesh Commercial Banks' lending volumes.

The major determinants of the inflation rate in six developing Asian countries of Bangladesh, India, Malaysia, Pakistan, Singapore and South Korea. The results of the study showed that interest rates affect inflation in all of the countries. Tang (2011) confirms this view by estimating inflation models for Malaysia using unrestricted error-correction models. The results of "bounds" tests confirmed a long-run equilibrium relationship between inflation and bank credit.

In Bangladesh, the Economic Survey, 2018 shows that there has been negative association between inflation and commercial banks' lending volumes and base lending rates. It indicates that as inflation increases, the commercial bank lending volumes in Bangladesh declines. Conversely, there exists positive relationship between the base lending rates and inflation rates. As inflation increases, so does the base lending rates. The study sought to establish if similar trend occurs in Bangladesh Commercial Banks.

2.6 Relationship between Inflation and Loan Default Rate

2.6.1 Non-Performing Loans

According to Fofac (2015) loan is considered non-performing when payment of interest or the principal amount is past due by ninety days or more or interest payments equal to ninety days or more have been capitalized and such a debtor show no indication of fulfilling his pledge of payment or has even filed for bankruptcy. These loans remained classified as such until written off instruction is issued or payments of interest and /or principal are received or subsequent loans that replace the original loan issued.

Fofac (2015) notes that Non-Performing Loans leads to a reduction of liquidity in banks and thus its credits expansion and as results affecting the overall performance of the bank. There is also

increased liquidity risk and credit risk, she further notes that the due to the nature of banking business commercial banks expose themselves to loan defaulters from borrowers, hence prudent risk assessment strategies and adequate provisions need to be put in place to cushion banks risks, and thus when the level of non- performing loans are high provision may not sufficiently offer cover for protection.

Undertaking a study on the determinants of non-performing loans in Sub Saharan Africa using correlation and causality analysis note from the analysis data from sixteen sub-Saharan countries. The sample selection was chosen based on the availability and the database of financial information on these countries. At the macroeconomic level, 19 the study investigated the correlation between non-performing loans and a subset of economic variables: inflation, interest rates, and changes in the real exchange rate, interest rate spread, per capita Gross Domestic Product and broad money supply. At the microeconomic level, it focuses on the association between non-performing loans (NPLs) and banking-sector variables. The key banking variables include return on asset and equity, net interest margins and net income, and inter-bank loans. These variables were chosen in the light of theoretical considerations and subject to data availability. Non-performing Loans (NPLs) were adjusted for specific provisions (non-performing loans as a proportion of loans loss provisions) to provide the basis for cross-country comparisons.

In the correlation analysis, the results showed a negative association between real GDP per capita and non-performing loans expressed as a percentage of loans loss provision. This implies that falling per capita income is associated with rising scope of Nonperforming Loans (NPLs) to the extent that changes in per capita income is proxy for changes in economic growth. The negative association with non-performing loans indicating the impact of cyclical output downturns on the banking sector.

A study on how ownership structure affects Non-Performing Loans (NPLs) notes an increase in government's shareholding in an organization encourages political lobbying whereas private shareholding induces more Non-Performing Loans (NPLs) which are manipulated by corrupt private owners the finding showed that the rate of NPLs decreased as the ratio of government shareholding in a bank rose to a figure of 63.51%, while the rate thereafter increased. A joint ownership between government and private shareholding had the lowest rate of NPLs.

According to Khemraj and Pasha (2009), examining the factors causing non-performing loans in Guyana Commercial bank for the period between 1994 to 2004, noted that real growth in Gross Domestic Product (GDP), real effective exchange rate, and real interest rate significantly impacted the non-performing loans. Dash and Kabra (2010) investigating the association between non-performing loans and banks specific variables macroeconomic variables in India, noted that the real effective exchange rate, real interest rate, the bank size and real interest rate, the bank size and real GDP related with NPLs while inflation rate was found not be useful in their study.

2.6.2 Loan Default Rate

Mohammad Ziaul and Mohammad Zakir (2018) undertaking a study on flawed interest rate policy and loan default note that, persistent loan defaults have become an order of the day in developing countries and this has had a serious negative effect in the development of financial market and

economies of these countries. They further note that despite the application of a number of remedial measures, such as supplying fresh loans, loan rescheduling, imposition of penal interest rates, denial of additional credit to repeat defaulters, management takeover of problem projects, and legal actions, loan default problems continued to reign the credit markets in developing countries.

A high interest rate is one of the most important factors that influences borrower's ability to repay loans. It is widely reported (that high interest rates have devastating effect on investment and growth of an economy though McKinnon (1973) and Shaw (1973) underscored the importance of applying higher real interest rates during periods of inflationary pressure to promote savings and investment in financially repressed economies. Rittenberg (1991) found very high interest rates was detrimental to investment and growth. He recommended that interest rates should be kept low in order to speed the growth of investment and economy at large. The virtues of low interest rates are: it will increase borrowing, reduce inflation, increase job opportunities and stimulate the national economy.

A study on inflation on long term housing loans, notes that the extension of long-term loans, for example to finance housing, is adversely affected by inflation. Banks charge higher nominal rates in response to inflation which means that 21 borrowers have to make (nominally) higher interest payments, which unnecessarily reduces their borrowing capacity. Long-term loans with variable interest rates increase the probability that borrowers will become unable to meet their payment obligations.

Hoque and Hossain (2008) observe that a high interest rate cause inflation which increases the cost of production or costs of goods sold. Such cost escalation can reduce Earnings Before Interest and Taxes (EBIT). Additionally, the interest expense may not be covered by the EBIT which means that nothing is left for loan repayments. This means, high interest rates may end up with higher liabilities and if liabilities are greater than assets, borrowers will not be able to repay loans and hence, debt default occurs.

Hoque (2004) notes that banks do charge high interest rates in developing countries where the financial market is imperfect due to the prevailing information asymmetry between borrower and lender, doubtful credit-worthiness of borrowers, overstated value of collaterals and inefficiency is the common features at institutional level. Nobody knows the precise degree of such imperfection but all banks are addicted to the policy of high interest rates, a move he concludes to be counter-productive as high interest rates may contribute to loan default. He further suggests that banks should determine appropriate lending rates on the basis of proven, not hypothetical, degree of market imperfection.

Roe (1982) suggested that real rate of interest must be lower than real return on capital. It means that as the financial market becomes more and more efficient as development occurs, lending rates should be lowered than before which may contribute towards reduced level of loan defaults. Failure to do this may result in persistent loan defaults in developing countries. Rittenberg (1991) has identical findings that high interest rates can be detrimental to investment and growth. High interest rates do not contribute to banks growing profitability in the long run. Stiglitz and Weiss

(2004) believe that high rates are responsible for higher defaults and declining bank profit. Again, lending rates should be lowered or adjusted very frequently with the level of real-world imperfection which decreases with pace of economic development and growth of an economy.

A World Bank (1995) report on non-performing loans in Bangladesh banks noted that a total of 40% loans were non performing. It required a spread of 20% between lending rates and bank's cost of funds just to break-even. Owing to the existence of a large number of non-performing firms as well as high default rates, banks in Bangladesh resorted to high lending rates which, again, compounded the default rate. In this way, banks were caught in the vicious circle of high interest rate and high loan default rate. This reinforces the point that a higher interest rate is positively related to a higher incidence of loan default.

The study further observed that a high interest rate was one of the contributing factors to loan default in the industrial sector, particularly in the manufacturing sector in the country. This suggests that loan default could not solely be attributed to borrowers' unwillingness to repay loans; it was also an inbuilt problem of the interest rate policy. In other words, the interest rate policy was both a cause and an effect of the high loan default rate in Bangladesh (Hoque 1998 and 1999c). As high interest rates increase costs of borrowing, debt burden grows which leads borrowers to default and, as loan default becomes persistent, the banks lose income and becomes undercapitalized. In order to recover its financial position, it resorts to high interest rates and the cycle is complete. The borrowers are to bear the brunt of this inconsistent interest rate policy. All these indicate that high interest policy pursued by the banks in Bangladesh worked as one of the contributing factors for industrial loan default.

This chapter reviewed the empirical and theoretical work brought out by different researchers in relation to inflation, commercial bank lending volumes, lending rate and default rate. Similar studies carried out in different economies revealed different response with most of the studies showing strong relationship between the macroeconomics variables understudy while others gave a contrary opinion.

The discussion was broken down into various specific objectives with a discussion on what other studies have found on the effects of inflation on other lending parameters such as base lending rate, lending volumes and rate of loan defaulting was done.

However, in-depth study on the effects of inflation in commercial banks' lending in Bangladesh with a specific focus of Bangladesh commercial banks was not looked at in this literature review; hence the purpose of this study so as to close this gap. The following chapter dwelt on the research methodology which was used to determine the effects of inflation on commercial bank's lending in Bangladesh.

Chapter 3

RESEARCH

METHODOLOGY

Chapter 3

RESEARCH METHODOLOGY

This chapter provides a discussion of the research methodology that was used in this study. It discussed the research design especially with respect to the choice of the design. It also discusses the population of study, sample and sampling techniques, data collection methods as well as data analysis and data presentation methods employed in the study.

3.1 Research Design

The study adopted descriptive research design. Descriptive studies attempt to describe a subject by creating a profile of a group of problems, people, or event while explanatory studies attempt to explain the reasons for the phenomenon that descriptive study only observed.

The study used a descriptive design because it enables the researcher to collect in-depth information about the population being studied. The descriptive design gave proper and succinct recommendations to the management of financial institutions.

3.2 Sampling Technique

The choice of sampling period was based on the availability of time series data on new volumes of lending by corporates and retail creditors as well as the availability of data on interest rates and inflation. The study used time series data for ten years from 2011 to 2020. The ten-year period data will be enough to provide the researcher with desired results. The period has also been purposively determined since it is the most recent period for the study

3.3 Data Collection Methods

The study secondary data. Secondary data on bank lending volumes, loan default rates and bank lending rates were obtained from administrative records and documentation while data on inflation rates was obtained from the Bangladesh National Bureau of Statistics for a period of Ten years between 2011 to 2020. Through this method, the researcher was able to obtain information on employee's perceptions on the effects of inflation on the Bangladesh Commercial Banks lending.

3.4 Data Analysis Methods

This study used the quantitative method of data analysis. To ensure easy analysis, the questionnaire was coded according to each variable of the study to ensure the margin of 27 error is minimized to assure accuracy during analysis. The quantitative analysis was applied using descriptive and inferential statistics.

The secondary data was analyzed using simple Linear Regression analysis model. Two variables can have a linear relation captured using the formula $Y = \alpha + \beta(X) + \mu$; where α is the constant β intercept or slope and μ the error term. Regression and correlation analysis shows us how to come up with both the strength and the nature of the two variables. Hence the giving us the relationship

between variables. The known variable is called the independent variables (s) which include the lending rates, lending volumes and the loan defaults rate.

The unknown variable that is estimated depending on the objective being sought from the research questions , that is the first one was commercial banks' lending rate, the second being the lending volume and thirdly being the loan default rate, a scatter diagram is drawn for the case of regression analysis ,the regression line is put in place by fitting the lines visually among data points ,whereas the correlations analysis was also used to describe the degree at one variable is linearly related to the other.

Coefficient of determination was also used to give the extend, or the strength of the associations between two variables X and Y.

A sample coefficient of determination was developed from the relationship between two kinds of variations that is a sum of group of squared variations. The variations of the Yvalues in a data set around the fitted regression line and their own mean.

Regression can be bivariate (between 2 variables, x and y) or multivariate between greater than two variables, both have been used in the study, with objective one and three using bivariate whereas objective two using multivariate approach.

3.5 Relationship between annual inflation rate and Bangladesh Commercial Banks base lending rate from the year 2011 to 2020

In order to establish the effect of inflation on the base lending rate, graphs were used to illustrate the trends. The Annual inflation rate for the period 2011 – 2020 were regressed against the banks base lending rate. The linear relationship between the dependent variable in this case, the commercial banks' lending rate and the independent variable s being inflation were generated. A simple regression was used for regression analysis and inferences were drawn based on the regression analysis.

Thus, given that

BR=Base lending rate

IR = Inflation Rate

$\alpha 3$ = Constant

$\beta 3$ = Slope /Intercept

$\mu 3$ = Error term

The following linear equation is generated.

$$BR = \alpha 3 + \beta 3(IR) + \mu 3$$

3.6 Relationship between annual Bangladesh Commercial Banks New lending volumes and both inflation rate and base lending rate from 2011 to 2020

In accessing the effect of inflation rate and base lending rate on the annual Bangladesh Commercial Banks' lending volume graphs were used to illustrate the trends. The annual inflation rate and base lending rate were first separately regressed against the annual new lending volumes figure for the period between 2011 – 2020 and linear relationship between the dependent variables in this case new lending volumes and independent variables in this case inflation and base lending rate generated. A simple regression was used for regression analysis and inferences were drawn based on the regression analysis,

The following equations generated.

BCB New lending volume (BV) = $\alpha_1 + \beta_1$ Base lending Rate (BR) + μ_1

BCB New lending volume (BV) = $\alpha_2 + \beta_2$ Inflation Rate (IR) + μ_2

Where;

α_1 and α_2, are constants;

β_1 and β_2 are regression coefficients;

μ_1 and μ_2 represents error term or contribution of variables not considered by the study.

3.7 Relationship between BCB annual loan default volumes and inflation rate from 2011 to 2020

In order to establish the effect of inflation on the annual loan default rate, graphs were used to illustrate the trend. The Annual inflation rates for the period 2011- 2020 were regressed against the BCB annual loan default rate. The linear relationship between the dependent variable in this case, the commercial banks annual loan default rate and the independent variable s being inflation were generated. A simple regression was used for regression analysis and inferences were drawn based on the regression analysis.

The following equation was generated

Bank Loan Defaulting volume (LDV) = $\alpha_{dv} + \beta_{dv}$ Inflation Rate (IR) + μ_{dv}

Where;

α_{dv} is the constant;

β_{dv} is the regression coefficients;

μ_{dv} represents error term or contribution of variables not considered by the study.

Chapter 4

RESULTS & FINDINGS

Chapter 4

RESULTS AND FINDINGS

This chapter provides a discussion of the study findings based on each of the objectives and the research questions. It covers both results from the secondary time series data from 2011 to 2020 on KCB lending volumes, rates and the loan defaulting; and the inflation rate analyzed using inferential and descriptive statistics.

The results are mainly presented using regression analysis, frequency tables and charts. The results are mainly presented using regression analysis, frequency tables and charts,

First, General Information that covers the general characteristics

Secondly, Research Question 1: relationship between inflation rate and the base lending rate.

Thirdly, Research Question 2: relationship between both base lending rate and inflation rate on lending volumes and finally,

Research Question 3 relationship between inflation rate and loan default rate.

4.1 Bangladesh Commercial Base Lending Rate 2011-2020

Table 4.1 indicates the fluctuation of the bank's yearly base lending rate from January 2011 to December 2020.

Year	Base Lending Rate
2011	11.54
2012	13.94
2013	13.59
2014	12.94
2015	11.71
2016	10.41
2017	9.54
2018	9.65
2019	9.56
2020	8.3

Table 4.1 Secondary data of trends in Base lending rate, 2011-2020

Figure 4.1 shows that the base lending rates was at pick in the year 2012. This was mainly occasioned by the slump on the BDT against the major foreign currencies such the dollar, euro and sterling pounds.
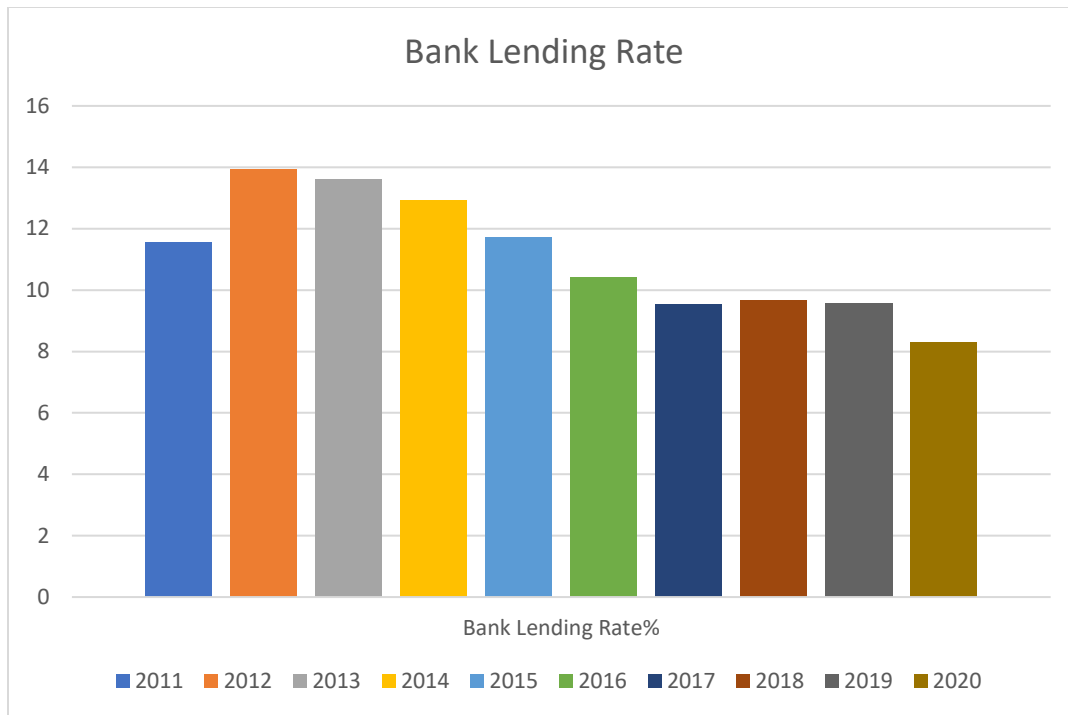
Figure 4.1: Trends in base lending rates, 2011-2020

4.2 Trends in Inflation rate

The trend in inflation rates is presented in Table 4.2. As shown in the table, inflation rate was discrete throughout the ten-year period.

Year	Inflation Rate%
2011	11.46
2012	6.23
2013	7.54
2014	7.01
2015	6.41
2016	5.92
2017	5.44
2018	5.78
2019	5.48
2020	5.65

Table 4.2 secondary data on trends inflation rate

Figure 4.2 indicates that in the last ten years, inflation was highest in 201. It was at its lowest in 2019. However, the trend was not steady and fluctuated with a lot variance.
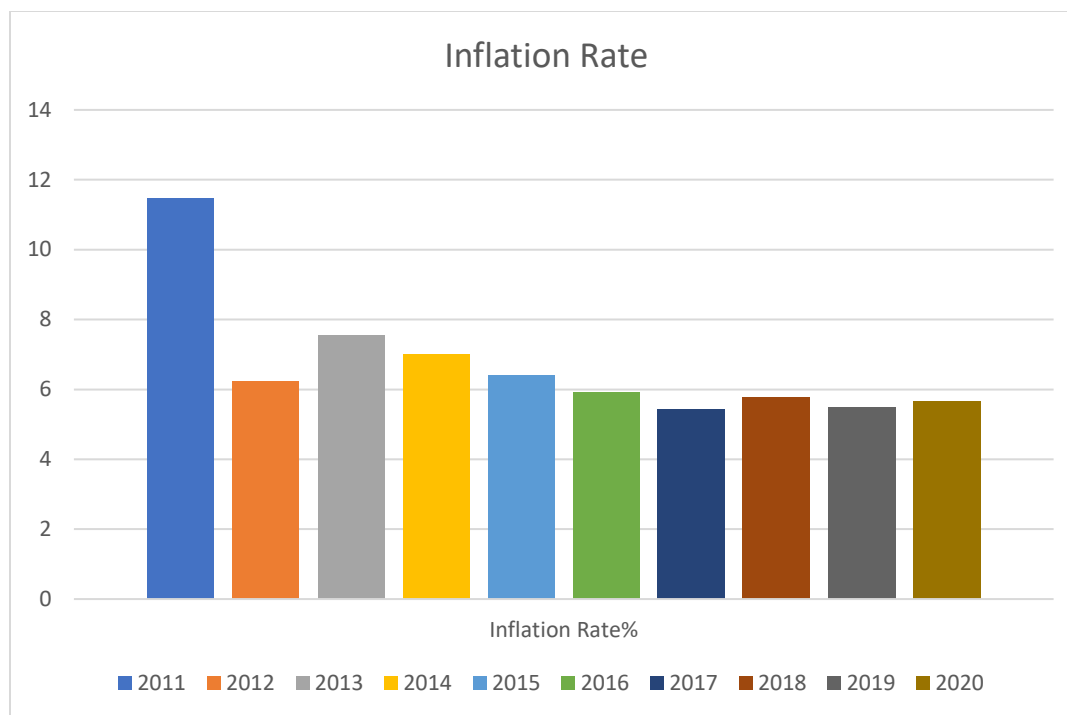
Figure 4.2: Trends in inflation Rates, 2011-2020

4.3 Regression Analysis of Inflation Rates on Base lending Rates

Table 4.3 indicates the Regression Analysis of Inflation Rates on Base lending Rates from January 2011 to December 2020.

Regression Statistics	
Multiple R	0.38
R Square	0.14
Adjusted R Square	0.04
Standard Error	1.89
Observations	10.00

	df	SS	MS	F	Significance F
Regression	1.00	4.82	4.82	1.35	0.28
Residual	8.00	28.62	3.58		
Total	9.00	33.44			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	8.41	2.41	3.49	0.01	2.85	13.97	2.85	13.97
Inflation Rate%	0.40	0.35	1.16	0.28	-0.40	1.21	-0.40	1.21

Table 4.3 Regression analysis of Inflation Rates on Base lending Rates

The study further suggests that inflation rate has little effects on the base lending rates since as inflation rates increases; moderate effect is exerted on base lending rates.
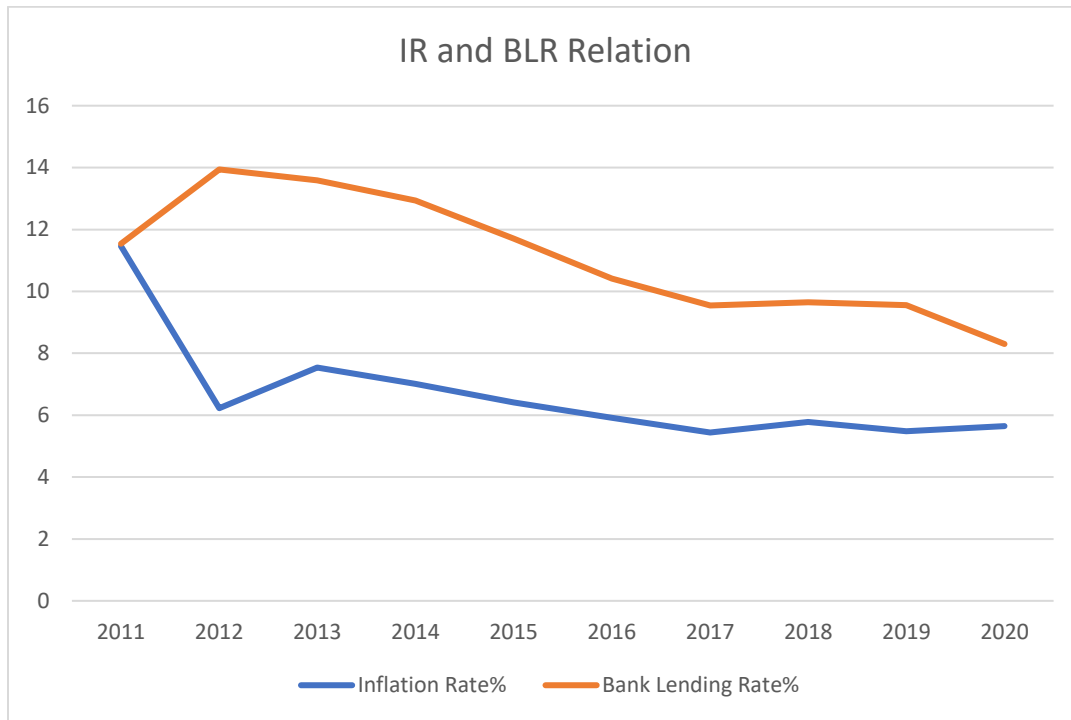

Figure 4.3: Relationship between Base lending Rates and Inflation Rate from 2011 to 2020

From the ongoing discussions, the study suggests that inflation rate has positive or negative influence on the base lending rates. There are also other major factors that contribute to either increase or decrease in the base lending rates which the study did not investigate but are jointly grouped as error term.

4.4 Relationship between New lending Volumes, Base Lending Rates and Inflation Rates

The study sought to investigate the effects of inflation and base lending rates on the new lending volumes. The study reveals that new loans and advances at have been growing steadily over the last ten years from 33.6 million BDT in the year 2011 to 204.6 million in the year 2020. The growth was slower between 2011 and 2015 compared to the years that followed with a steady increase up to 2020 as shown in Figure 4.4.

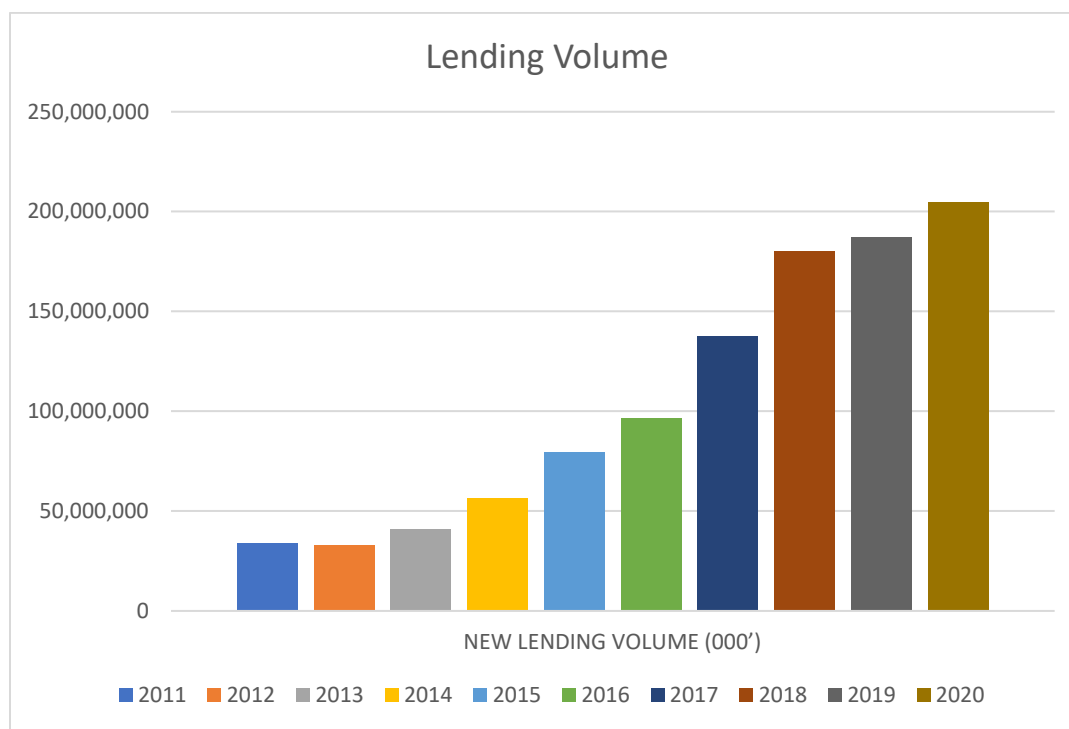| Year	NEW LENDING VOLUME (000')
2011	33,644,314
2012	32,849,035
2013	40,658,629
2014	56,477,448
2015	79,343,099
2016	96,557,588
2017	137,344,568
2018	179,843,987
2019	187,022,664
2020	204,646,324

Table 4.4 Trend in New Lending Volume

Figure 4.4: Trends in New Lending Volume, 2011-2020

The study reveals in Figure 4.4 that both cooperate and retail lending volumes were on an increasing trend in the last ten years. About 68.2% and 50.6 % of the respondents stated that cooperate and retail lending volumes respectively, depicted an upward trend in the last ten years. The respondents provided varied reasons for the trends in the lending volumes. This suggests that in spite of other factors such as inflation and changes in the interest rates, the lending volumes increases.

4.5 Analysis of Base Lending Rates and Inflation Rates against New lending Volumes

The study sought to investigate the effects of inflation and base lending rates on the new lending volumes.
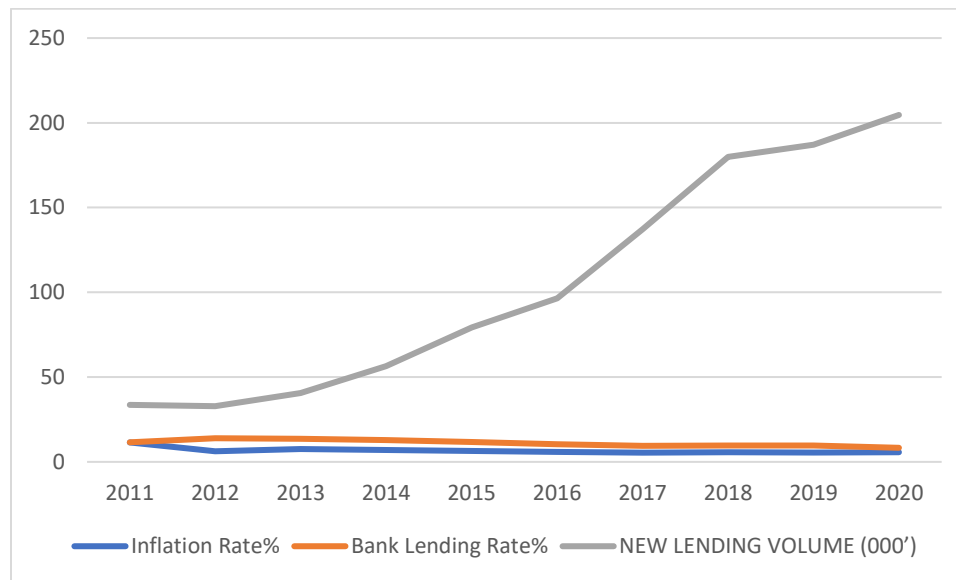

Figure 4.5: Trends in IR BLR and New Lending, 2011-2020

Regression Statistics					
Multiple R	0.61				
R Square	0.37				
Adjusted R Square	0.30				
Standard Error	56				
Observations	10				

	df	SS	MS	F	Significance F
Regression	1	1.55	1.55	4.89	0.05
Residual	8	2.53	3.17		
Total	9	4.08			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	25.9	71	3.60	0.006	93	4.24	932	4.24
Inflation Rate%	-22.95	10	-2.2	0.057	-4.	96	-4.77	96

Table 4.5 Regression analysis of Inflation Rates on New lending Volumes

4.6 Relationship between Inflation rate and Loan Default Rate

The trend of changes in the loan default rate has been observed through data obtained from the Bangladesh Central Bank Annual Financial Statement reports.

Figure 4.6 shows the trends in loan defaulting from 2011 to 2020. Loan defaulting was highest in 2011 and lowest in 2014. The trends in loan defaulting volume oscillated over the entire period depicting an upward trend between 2016 and 2017. It rose again between 2018 and 2020.
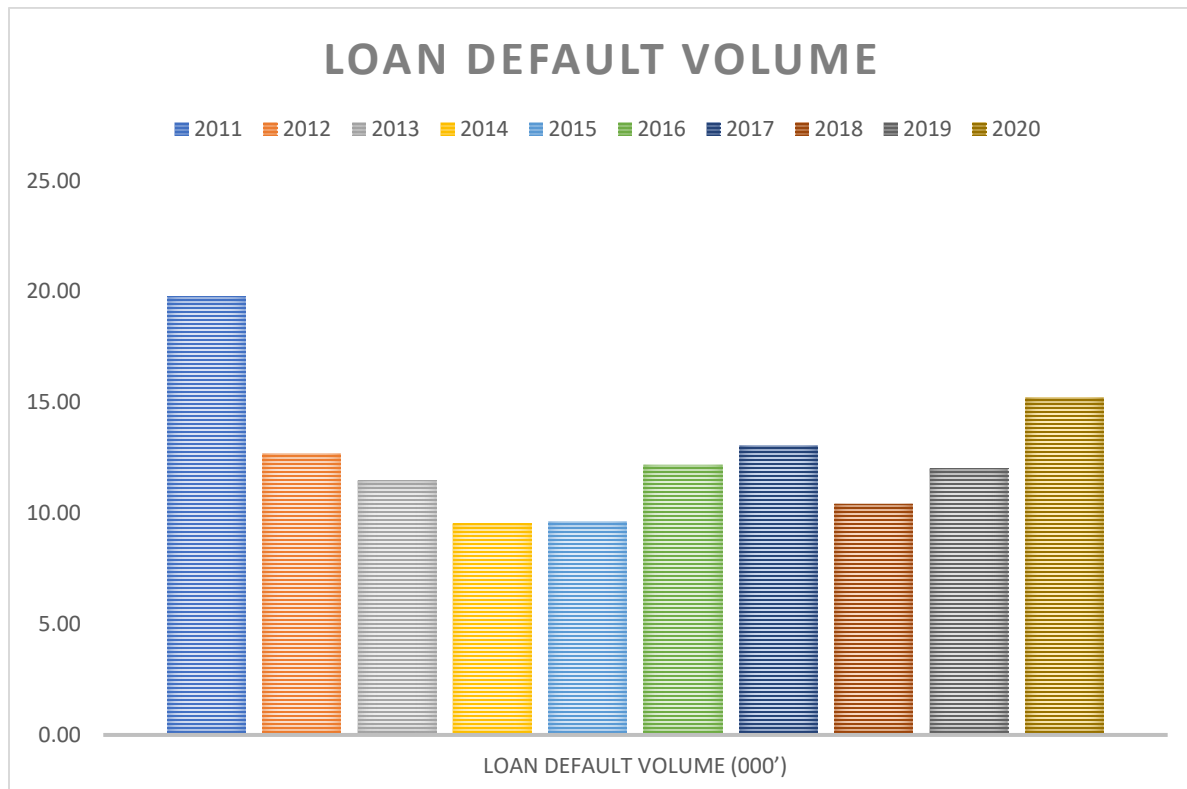

Figure 4.6: Trends in Loan Default Volume, 2011-2020

Loan defaulting in any commercial institutions may have negative impact on the bank's money reserves base. There are several factors that may contribute to loan defaulting with key among them being inflation, high interest rates, monetary policies and general changes in the money market as well as unfavorable international trade. The effects of changes in inflation and base lending rates on loan defaulting was established and the results are presented.

The finding points to a weak but positive relationship between the inflation rate and base lending rate. The result also indicates strong positive relationship between base lending rate and the new lending volume and weak relationship between inflation levels and the new lending volumes at, when considered separately, however considered jointly the two variables have a moderate effect on the banks new lending volume. Lastly the findings indicated a strong relationship between loan default rate and inflation rate levels.

Chapter 5

RECOMMENDATIONS

& CONCLUSIONS

Chapter 5

Recommendations and Conclusions

The study answered the following questions:

First, what is the relationship between annual inflation rate and base lending rate from the year 2011 to 2020?

Secondly, what is the relationship between annual new lending volumes and both inflation rate and interest rate from 2011 to 2020? And

Lastly, what is the relationship between annual loan default volumes and inflation rate from 2011 to 2020?

The key research finding for the research question one concerning the relationship between annual inflation rate and base lending rate from the year 2011 to 2020, showed an increasing trend in base lending rate over the year while inflation level was marginally increasing except for the year 2012.The regression analysis between the two variables showed that there was a positive relationship between the inflation rate and the base lending rate set by the bank.

The findings on second objective, concerning the relationship between annual new lending volumes and both inflation rate and base lending rate from 2011 to 2020 suggests that inflation rate has less effects on the new lending volumes while base lending rates has a significant effect on the new lending volumes.

The key study findings on objective three concerning the relationship between annual loan default volumes and inflation rate from the year 2011 to 2020, showed a positive but weak association between loan defaulting volumes and inflation rates as illustrated. It also suggests that inflation is a major cause of loan defaulting and has strong relationship with loan defaulting.

Conclusion

Base lending Rates VS Inflation

The study finding has shown that there has been steady increase of inflation for the period under review and corresponding increase in the base lending rate, the empirical evidence from this study for both the primary data and secondary data have further suggested inflationary forces significantly affect the base lending rate charged by the bank.

Lending volumes VS Inflation

In conclusion from the empirical evidence from this study suggests inflation rate has marginal impact new lending volume, however the base lending rate has a significant effect on the lending volume. Consequently, shows that inflation mainly affect the base lending rate which in turn has greater effects on the lending volumes. Considered jointly it both inflation rate and base lending rate have a moderate effect on the lending volume.

Loan Defaulting Volumes VS Inflation Rates

The major contributing factor to loan defaulting at was the changes in inflation rates as observed by the key informant's despite of the regression analysis showing little contribution of inflation rate to the loan defaulting. This shows that other factors which the study did address have major contribution to the loan defaulting.

Recommendations

Bangladesh Central Bank should come up with policies to control base lending rates to a manageable level even with high inflation rates.

Inflationary forces cannot be controlled by a single bank since it is brought about by both monetary and macro policies. There is need for to invent products that can attract new borrowers even with increasing inflation and base lending rates.

Bangladesh Central Bank should develop mechanisms to adequately appraise the loan applicants at all the branches nationally to minimize on the loan defaulting rates.

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